

## PRESS RELEASE

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# Laetitia Archambault joins AEW Europe as Head of Asset Management France

AEW, one of the world's leading real estate investment and asset managers<sup>1</sup>, announces that **Laetitia Archambault** will join the company on September 23<sup>rd</sup> as **Head of Asset Management France**. Laetitia will be based in Paris and will report to Raphaël Brault, CIO Europe & Head of France.



Laetitia will be responsible for leading the Asset Management team, which is in charge of developing and managing real estate strategies including management, development, renovation, marketing, valuation, and sale of assets for all AEW Europe's clients in France. Actions to improve the assets' sustainability and resilience, as well as to accelerate their energy transition, are also at the heart of all AEW Europe's asset management activities.

The French asset management team comprises 125 professionals who manage a 6 million sqm portfolio of more than 1,600 assets spread over multiple sectors (residential, offices, logistics, retail, hospitality and healthcare).

Laetitia has 20 years of experience in the real estate asset management field. After starting her career at DTZ Asset Management, she joined PIMCO Prime Real Estate (previously Allianz Real Estate) in 2016 where she held various positions. Promoted to Head of Asset Management France and Netherlands in 2017, she was appointed Head of Development and Asset Management for France and the Netherlands in 2022. Laetitia holds an engineering degree from the Ecole Centrale Marseille and a Master's in finance from ESCP.

**Raphaël Brault, CIO Europe & Head of France**, says: *"I am delighted that Laetitia will join AEW Europe to lead asset management activities in France and work with a growing team of talented professionals. Our strategic approach to asset management enables us to best serve our institutional and private clients. The experience Laetitia has gained throughout her career will be invaluable as we face the exciting market challenges ahead, including those in the areas of sustainability and energy transition."*

**Laetitia Archambault, Head of Asset Management France**, adds: *"AEW has built a rich, diversified and high-quality portfolio for its investment strategies and other mandates, and has a strong focus on ESG themes. I am delighted to take on this exciting role in one of AEW's largest European regions and to working with a great team."*

<sup>1</sup> Source: Institutional Real Estate Inc, Global Investment Managers 2023 Special Report.

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## ABOUT AEW

AEW is one of the world's largest real estate asset managers, with €78.7bn of assets under management as at 30 June 2024<sup>2</sup>. AEW has over 860 employees, with its main offices located in Boston, London, Paris and Singapore and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Investment Managers, one of the largest asset managers in the world.

As at 30 June 2024, AEW managed €37.1bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has over 515 employees based in 11 offices across Europe and has a long track record of successfully implementing Core, Value-Add and Opportunistic investment strategies on behalf of its clients. In the last five years, AEW has invested and divested a total volume of almost €18.5bn of real estate across European markets.

[www.aew.com](http://www.aew.com)

## ABOUT NATIXIS INVESTMENT MANAGERS

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers<sup>1</sup> with more than \$1.3 trillion assets under management<sup>2</sup> (€1.2 trillion), Natixis Investment Managers delivers a diverse range of solutions across asset classes, styles, and vehicles, including innovative environmental, social, and governance (ESG) strategies and products dedicated to advancing sustainable finance. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of the Global Financial Services division of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Épargne retail networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments;<sup>3</sup> Dorval Asset Management; Flexstone Partners; Gateway Investment Advisers; Harris | Oakmark; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; MV Credit; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners; Thematics Asset Management; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. **Not all offerings are available in all jurisdictions.** For additional information, please visit Natixis Investment Managers' website at [im.natixis.com](http://im.natixis.com) | LinkedIn: [linkedin.com/company/natixis-investment-managers](https://www.linkedin.com/company/natixis-investment-managers).

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various US registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

<sup>1</sup> Survey respondents ranked by Investment & Pensions Europe/Top 500 Asset Managers 2024 ranked Natixis Investment Managers as the 19<sup>th</sup> largest asset manager in the world based on assets under management as of December 31, 2023.

<sup>2</sup> Assets under management ("AUM") of current affiliated entities measured as of June 30, 2024, are \$1,320.8 billion (€1,232.3 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

<sup>3</sup> As of June 30, 2024, AEW includes (i) AEW Capital Management, L.P. and its subsidiaries and (ii) affiliated company AEW Europe SA and its subsidiaries. AEW Europe SA and AEW Capital Management, L.P. are commonly owned by Natixis Investment Managers and operate independently from each other. Total AEW AUM of €78.7 billion includes €36.3 billion in assets managed by AEW Europe SA and its affiliates, €4.5 billion in regulatory assets under management of AEW Capital Management, L.P., and €37.9 billion in assets for which AEW Capital Management, L.P. and its affiliates provide (i) investment management services to a fund or other vehicle that is not primarily investing in securities (e.g., real estate), (ii) non-discretionary investment advisory services (e.g., model portfolios) or (iii) fund management services that do not include providing investment advice.

<sup>3</sup> A brand of DNCA Finance.